

## HOW TO IMPROVE SCHOOL SYSTEM

Suggestions Offered at Closing Session of National Child Labor Conference.

New Orleans, March 18.—Schools in general were discussed and suggestions offered as to how they might be improved at the concluding session of the tenth annual National Child Labor Conference here to-day.

Dr. E. N. Cramer of New York, secretary of the National Child Labor Committee, said children were leaving school as soon as the law allowed, and for that reason the schools were assumed to be too academic. He said this creates a demand for vocational training.

"We are in danger of jumping from the academic extreme to the vocational extreme, and we forget that the real purpose of education is the development and discipline of the intellectual and moral faculties," he concluded.

Harry M. Bremer, special agent of the National Child Labor Committee, pictured conditions among children, mostly of the Eastern States, who are hired to do farm work, and drew a distinction between that class of children and the average boy of the farm, whom, he said, not a fair common school education.

Professor Frank M. Leavitt, of the University of Chicago, and president of the National Vocational Guidance Association, suggested that the school system should take upon itself employment supervision of all children up to eighteen years of age.

A children's meeting, at which pupils of local schools took active part, was a feature of the last day, and the conference ended to-night.

### Beardsley Succeeds Flieger.

St. Augustine, Fla., March 18.—W. H. Beardsley, formerly financial agent for the late H. M. Flieger, to-day was elected president of the Florida East Coast Railroad by the directors in a meeting here. Mr. Beardsley also was elected president of the Florida East Coast Hotel Company, another Flieger property, at a meeting of its directors.

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## DELIVERS SPEECH TO BUSINESS MEN

W. T. Dabney Is Guest of Honor at Meeting of Lawrenceville Citizens.

[Special to The Times-Dispatch.]  
Lawrenceville, Va., March 18.—At the request of the recently organized Business Men's Association of Lawrenceville, W. T. Dabney, of the Richmond Chamber of Commerce, addressed a largely attended public meeting of the citizens here on Tuesday night.

The members of the association met at their rooms and accompanied Mr. Dabney to the town hall, where the exercises were held. Mr. Peterson presided, and introduced Mr. Dabney, who held the audience for more than an hour by a forceful, practical address on the business possibilities of the town and opportunities of the Business Men's Association.

Other speakers of the evening were Ex-Congressman Robert Turnbull, J. J. Bayley and Rev. A. P. Gray, all of whom stressed the point that the association will succeed only through the united activities of the citizens of the town. Following the public meeting the association tendered Mr. Dabney a smoker at its rooms, at which refreshments were served.

An immediate result of Mr. Dabney's visit was the addition of a large number of new members to the association roll. The Business Men's Association was organized a few months ago, with J. D. Barker, president; W. E. Dabney, vice-president; and E. A. Wright, secretary. The association has a roll of more than sixty members, and has furnished for itself a good reading and meeting room, and is now at work on several propositions to advance the business interests of the town.

## NOTED SPEAKERS WILL BE PRESENT

Tentative Program Completed for Meeting of Virginia Public Health Association.

[Special to The Times-Dispatch.]  
Lynchburg, Va., March 18.—The tentative program of the Virginia Public Health Association, which meets April 23 and 24 at the University of Virginia, was announced to-day by Dr. Mosby G. Parrott, president of the association. The complete program will be announced in about two weeks.

April 23—9:30 A. M., president's address; 9:30 to 11:30, section on vital statistics; Dr. W. A. Pecker, chairman; 11:30 to 1:30, section on milk; Dr. W. Brown, chairman; 1:30 to 2:30, lunch; 2:30 to 3:30, "Some Aspects of the Cancer Problem," Dr. Stephen H. Watts, University of Virginia; Publicity in Public Health," by Edgar Sinden; Dr. M. A. formerly editor of Lynchburg Advance; 3:30 to 5:30, section on communicable diseases; Dr. F. W. Schenck, chairman; recess; 5:30 P. M., address by United States Senator, Robert L. Owen, of Oklahoma; and Dr. W. C. Woodward, of Washington, president American Public Health Association.

April 24—9 to 11 A. M., symposium on the house fly, Dr. E. C. Levy, chairman; 11 to 1:30, section on school hygiene; Dr. K. H. Plummer, chairman; 1:30 to 2:30, lunch; 2:30 to 3:30, "Some Aspects of the Cancer Problem," Dr. Stephen H. Watts, University of Virginia; Publicity in Public Health," by Edgar Sinden; Dr. M. A. formerly editor of Lynchburg Advance; 3:30 to 5:30, section on communicable diseases; Dr. F. W. Schenck, chairman; recess; 5:30 P. M., address by United States Senator, Robert L. Owen, of Oklahoma; and Dr. W. C. Woodward, of Washington, president American Public Health Association.

Among the other speakers, subjects not yet announced, are Dr. E. C. Levy, Williams, State Health Commissioner; Prof. L. O. Howard, Chief Bureau of Entomology; Dr. J. W. H. Pollard, Washington; and Leo University, noted Harry T. Marshall, University of Virginia; Dr. Cressy L. Wilbur, chief statistician to the government; W. D. Saunders, Dr. John W. Ritchie, William and Mary College; Dr. C. C. Hudson, Danville; Dr. L. T. Royster, of Norfolk; Superintendent G. G. Joyner, of Accomac; Dr. Allen W. Freeman.

SPEAKERS FOR COMMENCEMENT.  
Secretary Redfield Will Make Chief Address at Chapel Hill.

[Special to The Times-Dispatch.]  
Chapel Hill, N. C., March 18.—The 1914 commencement program of the University of North Carolina has been decided with respect to the securing of the chief speakers for the occasion. W. C. Redfield, Secretary of Commerce, will make the chief address on Wednesday, June 2. The baccalaureate sermon will be delivered on Sunday, May 31, the opening day of commencement, by Dr. Edgar J. Hill, noted Chicago divine. The Y. M. C. A. sermon, to be delivered Sunday night, will be by Dr. E. E. Brown, a teacher in the Vanderbilt University Theological School. Judge Augustus Van Wyck, a lawyer of New York City, will make the alumni speech on Tuesday, June 2. Judge Van Wyck graduated from the University of North Carolina with the class of 1884. Other than being a well-known lawyer of Broadway, he has long been interested in New York State politics. He was once a candidate for Governor of New York, making the race against Theodore Roosevelt. In addition to these features on the program, many classes are making preparations for reunions at the commencement. Two classes—1904 and 1905—are getting special efforts to have every member of their class return for this home-coming event.

NEGRO LIVES SIX HOURS WITH HIS NECK BROKEN

[Special to The Times-Dispatch.]  
Greensboro, N. C., March 18.—That Tax Rogers, a negro convict, lived for six hours with his neck broken and worked three hours without pain, was the opinion of County Physician Jones, who examined the negro's body to-day. Yesterday while at work Rogers' foot slipped and his neck struck a stump. He got up without complaining and finished the day's work. After supper he was taken very ill, and died at 10 o'clock. He was serving a term for retailing liquor without a license.

## GOOD ROADS CAR

Effort Being Made to Have All Highways Put Under Expert Supervision.

[Special to The Times-Dispatch.]  
Lawrenceville, Va., March 18.—The Atlantic-Pacific Highway official car, with Captain P. St. Julian Wilson, assistant director of public roads; G. P. Coleman, State Highway Commissioner; Leonard Tufts, chairman of American Highway Association; W. L. Spoon and W. J. Downie, highway engineers, arrived in Lawrenceville on Tuesday afternoon on an official visit.

Four cars from Lawrenceville met the party about ten miles from town and escorted it in.

Captain Wilson and Mr. Coleman conferred with representatives of the Board of Supervisors of Brunswick in regard to placing a government road engineer in charge of the maintenance of the improved roads in the county. The effort is being made to have all the improved road from Richmond to Atlanta placed under the supervision of the experts. On Tuesday morning the party conferred with the Supervisors of Chesterfield and Darwell Counties in regard to this plan, and in all of these the proposition was favorably considered. The party continued to Mecklenburg County to-day. Captain Wilson stated that the roads on the route had been good, but the roads of Brunswick were in much better condition than those in any of the other counties traversed. He also stated that the condition of the soil here was conducive to cheap road construction and maintenance.

TURRENTINE INAUGURATED  
He Becomes President of Greensboro College for Women.

[Special to The Times-Dispatch.]  
Greensboro, N. C., March 18.—With appropriate exercises, including addresses by the Governor of North Carolina, President Bruce R. Payne, of the Peabody School for Teachers, Mrs. Lucy H. Robertson and others, Rev. Samuel Bryant Turrentine, A. M., D. D., to-day was inaugurated as the ninth president of Greensboro College for Women, the oldest woman's college in North Carolina, and one of the oldest in the United States. Here for the occasion were many prominent educators of the South, representatives from practically all the State institutions of learning, alumnae and former students, the trustees of the college and leaders of the Methodist Episcopal Church in the State.

## FOR CULTIVATION OF FOREIGN FIELD

Secretary of Commerce Redfield Lays Down Certain Trade Axioms.

Los Angeles, Cal., March 18.—"The market of the whole world is a steadier field than the market of any one country," said William C. Redfield, Secretary of Commerce, here to-day, in his address to the Los Angeles Chamber of Commerce.

"An enormous advantage of the cultivation of the foreign field," said Mr. Redfield, "is that it is much less likely to be upset by sudden fluctuations than is our own market."

Mr. Redfield urged conformity to foreign requirements in details of manufacture, credit and shipping. The last, he said, was of great importance. Foreign trade axioms laid down by Mr. Redfield were:

"The foreign field is not a dumping ground. Do not offer the foreign buyer what you want to get rid of, but what he wants to buy."

"Agents on the ground should study the foreigner's needs."

"Faith, courage and patience are needed to get foreign business."

"It is useless to go into the export trade as a matter of course. It is an arduous part of the business of the house undertaking it."

"It is not so necessary to give low prices as to establish a market based on quality."

RECEIVERS ARE APPOINTED FOR BIG BRICK COMPANY

[Special to The Times-Dispatch.]  
Alexandria, Va., March 18.—In the Circuit Court for Alexandria County, in vacation, Judge J. B. T. Thornton appointed Douglas Mackall and Leo P. Harlow receivers for the Potomac Brick Company, whose plant is located at Addison, Alexandria County. This is one of the largest brick concerns in the county. The appointment was made on a petition filed by the Land Title and Trust Company, of Philadelphia, trustee, under a deed of trust, securing \$31,000 worth of bonds on the company's plant. The company filed an answer admitting its insolvency. The court directed the receivers to investigate conditions at once and ascertain whether it would be advisable to continue the business or sell the property. The receivers will report to the court within the next few days.

Blaze on Railway Pier.

[Special to The Times-Dispatch.]  
Newport News, Va., March 18.—What threatened to be a serious blaze was caused to-day by a red-hot rivet which was dropped to the creosoted wooden decking of the \$1,500,000 Chesapeake and Ohio coal pier, which is being completed. Quick work by firemen kept the blaze confined to the deck and piling of the centre of the 1,200-foot dock, the damage being estimated at about \$1,000.

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Almost every day some grateful person comes into our store and tells us of benefits received from the use of Rexall Dyspepsia Tablets. Knowing how much good they have done others, and knowing what they are made of, we feel sure they will help you. So great is our faith in them that we urge you to try them entirely at our risk, with our personal promise that if they don't do all you expect them to do and make your stomach comfortable and healthy and your digestion easy, we'll hand back your money.

We couldn't endorse anything any more strongly than we do Rexall Dyspepsia Tablets. Containing Pepsin and Bismuth, two of the greatest digestive aids known to medical science, they soothe the stomach, check heartburn and distress, promote a natural flow of the gastric juice, and help regulate the bowels. Remember, if they don't make your digestion so easy and comfortable that you can eat whatever you like whenever you like, we want you to come back and tell us and get your money. Sold only at the more than 7,000 Rexall Stores, and in this town only at our store, Three stories up and \$1.00. Polk Miller Drug Co., 834 East Main Street, Richmond, Va. (Advertisement.)

# Your Own Bank Will Recommend This Investment

The C. F. Winder Organ Co. is a Virginia Corporation, with a proposed capital stock of \$200,000.

\$100,000 will be in 7 per cent. cumulative preferred stock. \$100,000 will be in common stock.

It is proposed to sell \$50,000 of the preferred stock and to give with each four shares of this stock one share of the common stock.

A portion of the money received from the sale of this stock shall be used to erect a factory on the 30-acre plot acquired by the company recently in the old Woodburn tract, lying east of the R. F. & P. R. R., and just west of Dumbarton, and the balance to be held as working capital.

The balance of \$50,000 preferred stock, together with \$12,500 of the common stock is to be placed in the treasury.

The \$12,500 worth of common stock placed in the treasury and an equal amount being given as bonus with the preferred stock, will leave a balance of \$75,000 of common stock.

This \$75,000 in common stock is to be paid to Mr. C. F. Winder for his patents, patents pending, designs and good will.

# Your Money Back With 7% and You Still Retain Your Common Stock

NO DIVIDENDS ARE TO BE DECLARED ON THE COMMON STOCK UNTIL AFTER THE PREFERRED STOCK HAS BEEN RETIRED.

After the interest on the preferred stock has been paid, the balance of profit remaining in the treasury at the end of each year will be used to retire the preferred stock in the order in which it is taken out by the subscribers.

Within a few years there will be no preferred stock outstanding and the entire ownership will be vested in common stock.

As nothing will be paid on the common stock until the preferred stock has been retired, this will give the investor 7 per cent. on his money until all the principle has been returned to him, and it will still leave him an interest in the common equal to one-fourth of his original holdings in preferred stock, and this common stock should net him at least 14 per cent. and if the business is anything like we expect it to be, the common stock should earn from 20 to 25 per cent. after the preferred stock has been retired.

# A Word About the Management

The management of the company will be under the personal direction of Mr. C. F. Winder, the president. Mr. Winder will draw a salary of \$4,000 a year as general manager, and as he will own no preferred stock and as he cannot realize on his common stock until the preferred stock has been retired, it will naturally be to his best interests to keep the expenses under his management to the minimum so as to enable the company to retire its preferred stock at the earliest possible date, and in turn give him an opportunity to realize dividends on his common stock.

Mr. Winder comes from a family of organ builders, and his experience began in the factory of his father, C. W. Winder, Newcastle-on-Tyne, England. With an inherited talent for the business, with years of experience in England and later with the famous Roosevelt factory at New York, with Geo. S. Hutchins, at Boston, then as superintendent of the Mason City Organ Works at Mason City, Ia., Mr. Winder stands today as one of the best qualified organ designers of the country.

The organs that have been produced by Mr. Winder in his present factory, which is located in Richmond, have won admiration from the highest authorities in judging tone-beauty and action.

Mr. Winder has built organs for the Laurel-Street Methodist Church and the First Unitarian Church of Richmond, and these are recognized as unsurpassed by the work of any organ-builder in the country. Mr. Winder has just completed for, and is now installing in the Superior Theatre of Richmond an organ that will cost that theatre \$6,500.

The present Winder organization, although small, includes mechanics whose ability is recognized throughout the country, and arrangements have been made to secure additional men of the same character as soon as the new factory has been erected.

The vice-president of the company is Mr. Marcellus E. Wright, the architect. Mr. Wright brings to the company an experience of more than sixteen years' activity in his profession. A number of the public school buildings in the state of Virginia were designed and built under his supervision. In addition to acting as vice-president of this company, Mr. Wright will assist Mr. Winder actively in the designing of organs.

The secretary and treasurer of the company is Mr. Wm. J. Tucker, who for the past ten years has been stationed in Richmond as supervisor of government material being manufactured in Richmond and at Washington. Mr. Tucker has been with the ordnance department of the United States army for more than twenty-one years, and his experience will add greatly to the efficient and profitable management of the Winder factory.

# SUBSCRIBE NOW

As about one-fourth of the preferred stock has already been subscribed, we must enter applications in the order in which they are received and we, therefore, reserve the right to return the applications and refund the first payment after the entire issue has been subscribed. Applications must be accompanied by check for one-fourth of the amount of subscription, and should be mailed to Marcellus E. Wright, Trustee, 903 Mutual Building, Richmond, Va.

Marcellus E. Wright, Trustee,  
903 Mutual Building, Richmond, Va.

I herewith subscribe to \_\_\_\_\_ shares of the preferred stock of the value of \$100 each, of the capital stock of the C. F. Winder Organ Co., a corporation of Virginia, organized for the purpose of building a factory for the manufacture and sale of pipe organs, and enclose check for one-fourth the amount and agree to pay the remainder of my subscription within five (5) days after demand made upon me by the treasurer.

This subscription is made on the following conditions, i. e.:

That all the representations set forth in the prospectus accompanying the publication of this subscription blank are substantially true, and that the money raised through the sale of stock will be used in the manner and for the purpose therein set forth, and that in case any change or alteration of the plan or purpose is made, that same is to be submitted to me for my approval, and that in case of my failure to give assent to such change in plan or purpose, then and in that case the amount paid by me shall be returned and further liability on this contract shall be cancelled.

I agree that in case the issue of stock shall be fully subscribed before this application is received, to accept the return of the money paid herewith and to absolve the company from further liability to me.

(Signed) \_\_\_\_\_

Dated \_\_\_\_\_

Fill in---Sign---and Mail to Mr. Wright---Now!